

~*~ PLEASE READ ME ~*~

Make your Candle show a success by remembering these O's...

- **Over-invite** -- Invite **FRANCK** – **F**riends, **R**elatives, **A**cquaintances, **N**eighbors, **C**hurch and Club pals and **K**ids' contacts. About one third of the folks you ask to come to your show will do so. Call them with a personal invitation, and I'll send them a Reminder Card.
- **Outside orders and bookings** -- With \$200 or more product sales and one or more bookings, you earn 25% hostess credit and one half price item for every \$200 in sales. You also can take advantage of the hostess specials, which change every month! (Product sales do NOT include shipping and handling or tax.)

Remember... A \$400 show means \$100 in free stuff for you!

VOTIVE ORDERS

Votives are ordered by the dozen and are packaged in boxes of six. That means you can split the dozen! The order form would look like this...

ITEM#/COLOR#	DESCRIPTION	QTY	PRICE	AMOUNT
V0664	Ocean Mist Votives	1	\$10.90	\$10.90
V06611	Spring Water Votives	1		

If you want a dozen of all the same, the order form would look like this...

ITEM#/COLOR#	DESCRIPTION	QTY	PRICE	AMOUNT
V0664	Ocean Mist Votives	2	\$10.90	\$10.90

Special collection votives can be handled in the same way, but not mixed with regular votives because they are different prices.

CHECKS

Customers paying by check need to write the check to me – _____.
I can not accept checks written out to the company.

THE FOLLOWING ITEMS ARE CURRENTLY UNAVAILABLE

- P8037 – Timeless Texture Votive Holder
- P8039 – Timeless Texture 5 ½ inch Pillar Holder
- P8040 – Timeless Texture 8 inch Pillar Holder
- P8041 – Timeless Texture Snuffer