

## A Lucky Story

(Hand out 2 tealights and a small wrapped gift—i.e. votive—to 3 different guests. Tealights get passed left and right accordingly when those words are said. Gift gets passed to the right always when you hear the buzz word—March's buzz word is "LUCKY".)

Happy March Everyone! Tonight, you're in **LUCK!** Because we've got a little something for everyone! Do you love to decorate your home? **LUCKY** you! Our 2007 line has something for every taste and every décor! Do you love to get together with friends? Once again, you're in **LUCK!** Host a party like \_\_\_\_\_ is doing **right** now and not only can you enjoy being with friends, but you'll also get a free shopping spree! March is the **right** time to take a night off just for you and let me pamper you by candlelight. Do you love to make money? You're the **LUCKIEST** of all! Check out what I'm doing tonight...a six figure income can be your's as a Consultant with PartyLite! Tonight, I hope you **left** your worries behind b/c **right** now, it is time to sit back, take a deep breath, relax, and let me pamper you.

\_\_\_\_\_ (Hostess) made the **right** decision to have a candle party **right** now. Why? Where do I begin? She feels so **LUCKY** to spend time with her friends, she feels so **LUCKY** that she is going to get a free shopping spree tonight, and she feels so **LUCKY** that if she wants, she can turn this party into her starter party and begin making an incredible income in her own spare time! But when \_\_\_\_\_ found out about this month's Hostess specials, she knew **right** away that this was the **right** time. Wait until you see our March specials! \_\_\_\_\_ said this would be the **right** time to spruce up her home for springtime! **Right** then, she said, "I feel so **LUCKY** to be able to take advantage of our Hostess program! I'm ready to pick my date **right** now...I can't wait any longer. What is the soonest available date you have **left** on your calendar?" So we picked tonight and the time was just **right!**

I hope you've enjoyed my story, and **right** now, I'd like to offer my own thanks...to tonight's Hostess \_\_\_\_\_ (give small gift) who has helped me to feel very **LUCKY**, because I got to meet some new friends.

YOU too, could get about \$125 worth of the products and fragrances absolutely free, and there's no **LUCK** required. All you have to do is host a party with me, just like \_\_\_\_\_ has done tonight! March is also a perfect time to bring in extra cash in a fun way. As a candle Consultant, I feel as **LUCKY** as a lottery winner! If you'd like an unlimited income opportunity, please talk to me **right** after the demonstration.

I'm enjoying being here with all of you tonight and I hope you're having fun too. I know you can't wait to see if we have that special item you have been looking for. So, you're in **LUCK**, it's time to get **right** to the point, which is showing you all of our fabulous candles and accessories. Therefore, there is really nothing **left** for me to do, except congratulate our **LUCKY** winners, **right?**

Congratulations!