

# Gift Bags Show

Start with an empty table (or just place things around the house). If you have the Seville or Garden Lights stand, have that be the only thing on the table and cover it up. When ready to put stuff in it, then uncover and put the appropriate things in it when you want to show it off.

Put things on the table as things are brought out of the bag! Even have the guests go up and put the stuff on the table. Great booking seed for being a hostess and consultant by doing this. The guests are putting the display together - not you!! Keep them interested and interactive!!

You can make this quicker by not asking questions, but it keeps the guests involved.

## **DECORATE, CELEBRATE, ILLUMINATE**

Try and get a bag that correlates with what is inside - like using a wedding bag for the Quad prism pedestal with candle and ivory ribbon (or the Gemini) Alternatively, you could use seasonal pieces to celebrate different holidays, or the birthday cupcake or cake to celebrate birthdays, etc.

## **SNIP, SNUFF, HUG**

Put an assortment of different types of candles in the bag (the mini-three wick, tealight, votive, pillar) along with a snuffer. Go through candle care and snuffing tips. Snip everything but the smallest and the biggest!

## **\$100 SHOPPING SPREE**

Use a bag with a celebration theme because the guest is getting a gift! I include a wish list in there and say make out a wish list for yourself or people who you want to buy gifts for! Also include a hostess special, or a flyer for the hostess specials. Talk about the hostess program.

## **SHOW IT OFF**

Use two matching bags for this. The first one has the Barrington. The second "matching" bag (so you know they go together) has something (preferably a hostess special) to show how elevating pieces looks better. You can also add \$.79 silk flower tiny arrangement that totally FINISH the look. That helps to show off what you have!! You can also use this to talk about monochromatic and complementing color schemes to show off your product!

## **3,5,7**

In this bag, place the Ice Crystal Trio, the most popular item we sell. I talk about changing colors in it too. I put it in the Hurricane, Seville, or Garden Lights Stand.

This is also a good place to talk about groupings. Buy the product in the same collection in 3's! (The Moroccan Aroma Melt Warmer, Votive Holder and the Pillar Holder, for example) You can also talk about candle gardens in this place for groupings in odd numbers.

### **MULTIPLE POINTS OF LIGHT**

This is a great place for the Crystal Castle or mini Crystal Castle. Also a nice place to talk about candle gardens (candles grouped together in varying heights, colors and shapes)

### **\$100 NIGHT/2NIGHTS WEEK**

Put a \$100 bill (or weekly check) in this bag and something like one of the following:

A picture of Atlantis, to talk about trips

A flyer with any current sponsoring promotion.

Empty bottle of Tylenol (job with no headaches)

A rubber band (job with flexibility)

(You could put these items in a baby bag because this job is great for a parent with kids.)

### **VERSATILITY**

Use a flyer from the Product Highlights which demonstrates the versatility of a single piece, such as the Leaf Viking, the Hearthside Pillar Holder, or the Seville.

### **WRAP IT UP**

Lavish products are a great idea for this bag! Also – put the Door Prize Slips and pens in this bag if you like.

You could also do a bag with a jar candle and a box of votives to mention that we do fundraisers quickly.

Another idea: In the bottom of each bag place a tealight with your contact info on a clear sticker on the side so they get a gift, for opening a gift bag, and for doing your job!

Use bubble wrap and tissue paper to wrap the products inside each bag. Simple! You just carry in the bags and set them down on the table – how's that for an easy set up??!